



MORE THAN AN EPISODE.

Great Jobs

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Branch Development Manager

Join our growing branch in Da Nang

DUTIES:

- You identify and evaluate business opportunities and prepare sales action plans in line with sales strategies
- You manage existing and establish new accounts while acting as a competent relationship manager
- You actively participate in strategic business and product development and their placement on the market
- In close cooperation with local team of experts you monitor quality of processes and services provided thus ensuring the highest level of service excellence

OFFER:

- Opportunities for personal and career development in a growing international company with long business history
- World wide network of sales offices within organization
- Able to work independently and influence the organization's development directly
- Remuneration package depends on applicants qualifications and experience

PROFILE:

- Minimum 3 years of experience in freight forwarding / logistics field
- Profound knowledge of Air, Ocean and Land freight Import / Export
- You have a goal driven and solution oriented mindset
- You think outside the box and can deal with complex situations
- Excellent communication, negotiation, interpersonal and leadership skills

* We live diversity and encourage collaboration between different genders, both young and old, different ethnic/religious groups and people with special needs.

With a history of over 550 years, Gebrüder Weiss is the oldest logistics company in the world - and one of the most successful. The foundation of this success? Our employees. Because we give them the freedom to find new approaches and play an active part in shaping the future - at more than 150 locations worldwide. Excellent career prospects for all people who love mobility.

WE LOOK FORWARD TO RECEIVING YOUR APPLICATION!

gw-world.com/greatjobs, your contact at Gebrüder Weiss:
info.vn@gw-world.com

Gebrüder Weiss 
Transport and Logistics