

# BEST PRACTICE High-Tech Specifics

Since 2013 Gebrüder Weiss has been transporting the high-end HP Indigo digital presses to print service providers and converters in 16 countries for HP Inc. – including assembly and complex pre-installation. With shipping volumes up to more than 80 m3 and weight up to 20 metric tons.

This is how we increase the efficiency of logistics: We combine our high-level of technical know-how with our established full load processes for the main operation. Reliable also when it comes to high fluctuations in quantities – beyond the European borders.



**98%**

**OTD**  
On Time Delivery



**Hundreds**

**Consignments /  
Pre-Installations**  
per year



**High-level  
transparency**

**Quality Management**  
via reviews and reporting



**1-2 days**

**Pre-Installation Time**  
Ø per end customer

## Added values achieved for our customers:

- Tailored all-round solution with technical on-site services
- Optimal price performance combination
- Qualified technical partners take over the coordination with end customers as well as the pre-installation
- On-site inspection for examination of the circumstances and organization of necessary equipment
- Peak season management
- Single point of contact / management overall process

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**Our products require a special technical installation know-how. The basic logistics and the value added services are what we are getting from Gebrüder Weiss.**

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“Our products and technologies are characterized by the highest quality and require a special technical installation know-how and flexibility. The basic logistics and the value added services are what we are getting from Gebrüder Weiss and its partner network.”

**Michael Nagl, EMEA Indigo / IHPS Supply Chain Ops Manager**